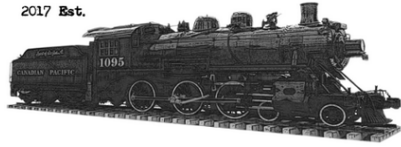


# KINGSTON LOCOMOTIVE WORKS

2017 Est.



Retailers of New and Used  
MODEL TRAIN PRODUCTS

Kingston, Ont.

## Model Train Consignment

### Why Choose Consignment?

Quite simply, **the best combination of more money and less hassle**. When selling a mixed lot buyers expect a discount. For a private collector there will usually be a handful of items they really want, some they can find a use for, and some they'll have no use for and plan on re-selling/trading. The larger the lot and the more personalized the mix, the larger the discount needs to be. Private collectors will pay more than dealers/re-sellers but there are very few who will purchase bigger lots (dollars or number of pieces). You can split it up into smaller lots, or entertain people picking through boxes, but often the end result is under-valuing the prime pieces and then getting stuck with a bunch of odds and ends; and of course dealing with all the calls, emails, no-shows, low-ballers and time wasters. Dealers will happily purchase large lots all in one shot, but the discount is usually quite significant (typically minimum 50% up to 80-90% depending on the dealer and the items). They need to make a profit for their time (as do we), but they're also taking a risk that some of the items will be in worse than expected condition or simply not sell for the value they thought. We're always happy to make a purchase offer too, but we think consignment is a great option if you're not in a huge hurry to get paid.

### What Do We Offer?

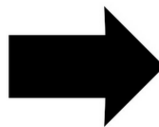
We provide a **full service, end-to-end solution** to sell your items for you. We'll take them off your hands and store them, sort and organize, remove from boxes and take lots of professional photos, evaluate their condition (locomotives are tested whenever possible), often a quick cleaning or minor repair if needed, research market values and interest, write descriptions and list for sale, manage the sales, and expertly pack and ship to the buyers. We ship thousands of orders a year all over Canada and the USA, and we've now sold over \$200,000 worth of consignment items for our clients! References available upon request.

### What Does It Cost?

Our consignment fee is 35% of the final pre-tax price after selling fees (payment processing and/or eBay if applicable) with a detailed sales report provided. Our high quality photos and descriptions plus market knowledge, excellent selling reputation and huge audience give your items the best chance to sell for their highest value. Consignment fees will be billed based on estimated selling prices should you decide you want any items back after they've been processed.

**Kingston Locomotive Works**  
Contact Us at [www.LocomotiveWorks.ca](http://www.LocomotiveWorks.ca)

We turn this...



...into **this!**

